**Agenda- Vital Incite 2023 Super User Summit**

**Day 1- April 12th, 2023**

8:00-9:00 am: Greeting and Overview

9:00-10:00 am: Keynote Speaker- **Dexter Shurney, MD:**

Root Cause of Disease and the Impact of Social Determinants: How do we Create Change?

10:00-10:30 am: Win Story

* Learn how Carmel Clay Schools have utilized the information to drive Best in Class outcomes

10:30-11:00 am: Reporting that Differentiates Alera

* Discuss levels of service, data integrity, legal processes

11:00-11:45 am: Leveraging VI for Alera Sales

* Alera Colleagues share their strategy and success

11:45-1:00 pm: Leverage Data for Consortiums and Trusts

* Alera Colleagues share their strategy and success

1:15-1:45 pm: How to Secure and Fund Access to Data and Analytics

1:45-2:15 pm: Negotiating Stop Loss using VI Data

2:30-3:30 pm: VI Prescription Research

* Hear what Vital Incite’s 2022 Rx research revealed including most successful solutions

3:30- 4:30 pm: Best Strategies for Specialty Medications

* Speaker TBA

4:30-5:30 pm: Rx Think Tank

* How do we continue to differentiate Alera?

**Day 2- April 13th, 2023**

8:00- 10:30 am: 2022 Research Results/Preparing for 2023

* Lessons Learned on Key topics
* Learn how to effectively evaluate vendors and how to set performance guarantees

10:30- 11:00 am: Break

11:00-12:00 pm MSK Trends

* Discuss and evaluate the newest trends and products on the market and how to objectively find the best solution

12:00-1:30 pm: **Sales:** Lunch- Meet the Summit’s Sponsors

**Analysts:** Lunch- Johns Hopkins Definitions, Financial Reporting, Simple Research

1:30- 2:30 pm: Think Tank: Next Step in Development

* The team will review all suggestions during the meeting and determine priorities to help differentiate Alera

2:30- 3:30 pm: Success Stories- from Key Employers

* Finish off the day by hearing from employers who have successfully partnered with Vital Incite- leave with stories to help you close deals.